

MEDIA KIT

company background

Founded in 1984, TranzAct Technologies delivers state-of-the-art logistics management solutions that enable shippers to plan and control transportation expenditures. Recognizing the need in the industry for client-driven solutions, TranzAct employs in-depth shipper and customer research to deliver applications that solve real business challenges.

Since its inception, TranzAct has been at the forefront of the industry. For example, TranzAct was the first to offer disbursement on client controlled check stock, the first to offer a scalable PC based reporting application and the first to integrate rating and routing applications for improved business decisions.

This focus on research and innovation, as well as the executive team's vast industry knowledge and experience, resulted in a unique position in the marketplace. TranzAct Technologies quickly grew to become the largest privately held freight company. By 2000, TranzAct was processing an annual volume of over 32,000,000 freight bills with annual disbursements of over \$4.5 billion to over 26,000 carriers. TranzAct's client roster included such Fortune 500 companies as Wal-Mart, Merck, Bristol Meyers, Sara Lee, Navistar and many other publicly traded companies.

In 2003, TranzAct assembled a "dream team" of freight payment experts to design and build the most advanced, state-of-the-art freight payment application in the industry. StarPay was successfully launched in March 2005 and TranzAct resumed audit and payment activities as a stand-alone business offering.

Today, TranzAct remains committed to advancing the logistics industry. The company has completed over 1500 implementations and has processed & paid over \$50 billion in freight bills. TranzAct Technologies employs over 150 professionals, many of which have over a decade of logistics experience.

The leadership team is actively involved in many professional and educational organizations including CSCMP, NITL, NASSTRAC, AST&L and numerous executive education programs. In addition, TranzAct launched a unique web magazine, TranzAct Inside, in 2008. TranzAct Inside provides a credible source of industry trends, current news, and interviews with industry heavyweights designed to promote business leadership and education for its clients.

TranzAct is a financially strong company and is SAS70 type II certified. Its data entry process, freight payment and auditing, financial and all internal processes meet either ISO 9005 or SAS-70 requirements.

TranzAct serves a variety of industries including consumer product goods, industrial, pharmaceuticals, manufacturing, retail, food products, agricultural equipment, automotive and IT. TranzAct's headquarters are located in Elmhurst, IL.



www.tranzact.com

www.tranzactinside.com



solutions

Freight Payment & Audit hassles are a thing of the past. Take advantage of a solution that provides timely, accurate payment of your freight invoices.

Effectively manage your transportation expenditures with our flexible reporting capabilities that enable quick and convenient transformation of data into useful information.

Enjoy sizeable savings from a network of preferred carriers and our rating and routing technology through our **Freedom Logistics** program.

For the large shipper, savings are maximized through a unique solution that offers a customized approach to the bidding and pricing of your LTL business. Our **Transportation Sourcing & Spend Management** process is based on a proprietary, single set of rates created specifically for your organization.

Take advantage of our advanced **Parcel & Express** distribution techniques, carrier expertise and knowledge of current market conditions to help you drive costs out of your supply chain.

Streamline your specialized shipping needs with TranzAct's full truckload brokerage service **Capacity & Service Solutions**. Access our extensive network of carriers and rest assured your shipment will arrive where you need it, when you need it, at the price you need it.

Make better, more informed business decisions with our web-based **StarSuite Applications** that provide consolidation and load planning, bill of lading generation, rating and routing optimizers, shipment tracking and transportation data reporting.

Benefit from a lean transportation division through TranzAct's **Consulting** methods that are tested and proven and drive perpetual savings and better performance.

locations

Headquarters

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Elmhurst, Illinois 60126
Phone: (630) 833-0890

Technology Center

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Tallmadge, Ohio 44278
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Websites

www.tranzact.com
www.tranzactinside.com
www.womenandlogistics.com



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the facts

Since its inception in 1984, TranzAct has been at the forefront of the industry.

- First to offer disbursement utilizing client's own check stock
- First to offer a scalable PC based reporting application
- First to offer powerful rating and reporting capabilities

Our expertise is rooted in sizeable experience.

- Over 500 million freight bills processed
- Over \$50 billion in freight bills paid on behalf of our customers
- Over 1500 successful freight payment implementations for our shipper clients
- 93.17% of bills are processed in EDI
- Deliver a fuel surcharge rate that is approximately 12.7% lower than market
- Technology supports numerous Fortune 500 companies
- SAS70 Type II certified. All processes either meet or exceed ISO 9005 or SAS-70 requirements.

the advantage

The companies that are really serious about reducing their transportation costs want tangible benefits that are more than they receive from a typical partner. A relationship with TranzAct provides these companies with a collective advantage they simply cannot receive anywhere else.

Meet, Decide and Execute As a privately held company, we are able to shorten the decision making cycle when it matters most. Clients and employees of TranzAct alike have access to support at all levels, so you can expect immediate response when decisions that affect your business need to be made.

Superior Process As a partner of TranzAct, you have the advantage of using the systems we wrote that have been branded in the business as "superior". It's a lot to live up to, but our internal development team successfully designs programs for our clients that provide them with the technology of today and features that the last 25 years of experience in freight payment have identified.

Minimized Risk You are 100% in control of your funds. There is no middle-man involved and we have always employed a 'no-float' policy.

Access to Industry Expert Insight TranzAct's commitment to promote business leadership and education for our clients is crucial; effective transportation management requires awareness. We are able to provide our partners guidance and information that is vital for success. This is made possible through the relationships we have built and our active, high level involvement in transportation specific professional associations which is unparalleled by any other firm in the country.

Open Communication with Carriers TranzAct's formula for success is based on the importance of "Triangular" relationships. Daily communications with our carrier partners foster trust, honesty and reliability, ensuring profitable collaboration for our clients.



www.tranzact.com

www.tranzactinside.com

timeline

- 1984** TranzAct Technologies founded by Donald Kehoe and Michael Regan
- First in the industry to offer disbursement utilizing clients' own check stock
 - First in the industry to offer a scalable PC based reporting application
 - First in the industry to integrate rating and reporting tools into applications
- 1987** Jean Regan joins the business as President and CFO
- 1989** The Regans purchase Mr. Kehoe's interest in TranzAct
- 1995** Mr. Regan is inducted into the Chicago Area Entrepreneurial Hall of Fame
- Mr. Regan named a Finalist in the Ernst & Young's Entrepreneur of The Year Contest
- 2000** Impressive client roster includes Wal-Mart, Ford, Merck, Bristol Meyers, Sara Lee and Navistar
- TranzAct becomes the largest privately held freight payment company processing over 32,000,000 freight bills
 - Disbursements to carriers reaches \$4.5 billion
 - Schneider Logistics purchases TranzAct's freight payment group based on TranzAct's reputation for innovation and service
- 2003** TranzAct assembles a "dream team" of freight payment experts to design an innovative freight payment solution using the latest advances in technology
- 2004** TranzAct acquires Comprehensive Transportation Concepts, Inc. (CTC), a freight payment company
- TranzAct acquires Consolidated Traffic, Inc. (CTI), a freight payment company
- 2005** StarPay is launched and quickly heralded as the most advanced, client-focused solution in the industry
- Mr. Regan named "Executive of the Year" by the National Industrial Transportation League (NIT League)
 - Non-compete with Schneider expires
 - "TranzAct Inside" is launched offering clients an online source for factual, credible industry trends, news and interviews
- 2008** Mr. Regan named "2008 NASSTRAC Member of the Year"
- TranzAct has processed and paid over \$50 billion in freight bills for clients
- 2010** TranzAct completes over freight audit and payment 1500 implementations.

executives

Michael A Regan, CEO & Chairman of the Board

In 1984, Mr. Regan co-founded Tranzact Systems. TranzAct grew to be among the largest privately held logistics information resource companies in the US.

Mr. Regan is extremely active and well known within the logistics industry. He is a member of and serves on the Boards of numerous industry organizations including AST&L, CSCMP, NIT League, and TIA. Additionally, he serves on the Boards of ministry based organizations such as Youth with a Mission and The Center for Faith Walk Leadership.

Mike is an active member professional organizations including the American Institute of CPA's, and the Illinois Society of CPA's. He is a member of the Executive's Club of Chicago, and the Institute of Supply Chain Management. Mike is a graduate of YPO and was a past Chairman of the Chicago Chapter. He also served on the YPO East Central Region Board of Directors and has served on the International Board of Directors. He is a current member of CEO and WPO. He is a founding member and serves on the Board of Directors for L3.

Mr. Regan was inducted into the Chicago Area Entrepreneurial Hall of Fame and was recognized as a Finalist in the Ernst & Young's Entrepreneur of The Year Contest. In 2002, he was named Delta Nu Alpha's Transportation Professional of the Year. In 2003, he was named as one of the 100 Irish American Executives in Irish America Magazine's "Business 100." In 2005, he was named by DC Velocity as one of the "Rainmakers" who has a demonstrated track record of achievement that has distinguished him from the crowd in the Logistics field. Also in 2005 he was named "Executive of the Year" by the National Industrial Transportation League (NIT League) and "Member of the Year" by NASSTRAC in 2008.

Mr. Regan has been a featured columnist in industry periodicals including Traffic World, has published several articles and is a featured blogger for Logistics Management Magazine.

Jean H Regan, President

Jean joined Tranzact Technologies, Inc. in 1987 as Vice-President and Chief Financial Officer, and became President in Spring 2000. In this role, Jean provides strategic direction and executive management, and oversees the administrative, operational and financial activities within the company. She oversees the Information Technology group and Customer Service and Operational groups, including strategic initiatives, new product development and enhancements. She directs the financial aspects of the corporation, including all corporate banking and investments and Human Resource activities, including corporate structure and employee benefits.

Ms. Regan has a BS in Accounting from the University of Illinois at Champaign-Urbana and a Masters Degree in Finance & Economics from Northwestern University. She is actively involved in TEC (The Executives Committee), the AICPA, the Illinois CPA Society, is a Member of the Board of Directors for Sentry Insurance, a Member of the Board of Directors for L3 and is a Committee Chairperson on the Marketing Committee for the Solheim Cup in 2009 at Rich Harvest Farms, Sugar Grove, IL.

Learn more about our executive team and their contributions to the logistics industry. For more information, please visit: http://www.tranzact.com/about_execs.html



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professional trade associations

Active involvement of the executive team on the board of numerous industry associations.

American Hardware Manufacturers Association (AHMA)
www.ahma.org
American Society of Transportation & Logistics (AST&L)
www.astl.org
American Trucking Association (ATA)
www.truckline.com
Council of Supply Chain Management Professionals (CSCMP)
www.cscmp.org
Institute for Supply Management (formerly National Association of Purchasing Managers) (ISM)
www.ism.ws
National Industrial Transportation League, (NITL)
www.nitl.org
National Shippers Strategic Transportation Council (NASSTRAC)
www.nasstrac.org
Supply Chain Edge
www.supplychainedge.com
Transportation Intermediaries Association (TIA)
www.tiaonline.org

publications

Our executive team members have written many articles for, and have been quoted in significant industry publications, as well as spoken on topics at numerous conferences.

American Shipper
www.americanshipper.com
DC Velocity
www.dcvelocity.com
Logistics Management
www.logisticsmgmt.com
Mail
www.mail-magazine.com
MailCom
www.mailcom-conference.com
National Conference on Operations & Fulfillment
www.ncof.com
National Postal Forum
www.npf.org
Parcel
www.parcelindustry.com
Traffic World
www.trafficworld.com
Warehousing Education & Research Council
www.werc.org

educational speaking engagements

The knowledge and experience of our executive team is sought by numerous educational and professional organizations.

Gustavus Adolphus College
Northwestern University
The University of Alabama
The University of Tennessee
The University of Wisconsin, Madison
University of Illinois
University of Michigan
University of Minnesota
University of North Florida
University of North Texas
University of Notre Dame

awards/ recognitions

TranzAct's leadership team has received numerous industry awards and recognitions throughout their tenure at TranzAct.

2008 NASSTRAC Regular Member of the Year, Mr. Mike Regan

May 5, 2008 | Traffic World | NASSTRAC Announces 2008 Member of the Year Awards
<http://www.trafficworld.com/newssection/press.asp?id=46178>
<http://www.nasstrac.org/Awards/memberoty.asp>

2005 DC Velocity "Rainmaker", Mr. Mike Regan

June 2005 | DC Velocity | The Rainmakers
http://www.dcvelocity.com/print/?article_id=696

2005 National Industrial Transportation League (NIT League) "Executive of the Year", Mr. Mike Regan

November 1, 2005 | Logistics Management | Mike Regan Sounds Off
<http://www.logisticsmgmt.com/article/CA6282660.html>

2003 Irish America Magazine's "Top 100 Irish American Executives", Mr. Mike Regan

2002 Delta Nu Alpha's "Transportation Professional of the Year", Mr. Mike Regan

October, 2002 | BNET | Regan named Delta Nu Alpha person of the year
http://findarticles.com/p/articles/mi_hb3208/is_200210/ai_n7887186

1995 Finalist, Ernst & Young's "Entrepreneur of the Year", Mr. Mike Regan

1995 induction into the Chicago Area Entrepreneurial Hall of Fame, Mr. Mike Regan

